



As part of Moose Knuckles' wholesale sales team, led by the Milano office, you will be responsible for developing new accounts and markets in France, while presenting the collection in the showroom and liaising with the global marketing team to ensure that retail partners are supported with the necessary assets. The ideal candidate will be based, or prepared to relocate to Milan, with the ability to travel to Paris for market.

**Some of What You'll Do:**

- Develop market, sourcing new potential accounts
- Book meetings
- Present collection in showroom to wholesale and key accounts
- Merchandise showroom
- Follow up on orders
- Visit customers
- Train retail associates at wholesale accounts
- Work closely with marketing team to ensure initiatives are being followed
- Ensure pop-up and co-ops are set up and best practices are being exercised

**Some of What You'll Need:**

- At least 3 years' experience in fashion wholesale
- Experience in premium or luxury RTW a must, outerwear an asset
- Excellent communication skills in French, fluent in English
- Relationship with the key accounts a major asset
- Previous experience as a people manager a plus
- Italian speaking an asset
- European and some International travel required post COVID

**Some of Who You Are:**

- Entrepreneurial spirit who is ready to GO!
- Loves challenges and not afraid to try new things
- Passionate and loves the fashion world
- Dynamic and energetic, someone who can work independently and as part of a team effectively